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Message Text

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PAGE 01 STATE 005234
ORIGIN EB-07

INFO OCT-01 AF-08 ISO-00 COME-00 CAB-02 CIAE-00 DODE-00
DOTE-00 INR-07 NSAE-00 CIEP-01 FAA-00 L-03 OMB-01
TRSE-00 XMB-02 /032 R

DRAFTED BY EB/OA/AVP:JKGORDON:JO
APPROVED BY EB/OA/AVP:AJWHITE
AF/C - JSBLODGETT (INFO)
USDOC/BDC/TCED - RMYERS
----------110142Z 129212 /64
R 102258Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY LIBREVILLE

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E.O. 11652: N/A

TAGS: EAIR, GB

SUBJECT: CIVAIR - PROSPECTIVE AIRCRAFT PURCHASES

REF : (A) LIBREVILLE 48; (B) LIBREVILLE 38

1. DEPT OVERLOOKED REFTELS' QUERY REGARDING USED HERCULES PRICE/AVAILABILITY. BRIEFLY STATED, THERE ARE NO SALES OF USED HERCULES. DEMAND FOR THE AIRCRAFT REMAINS HIGH, AND DEPT AND USDOC FIND VERY SLIGHT POSSIBILITY THAT GOG COULD FIND A USED HERCULES AT ANY PRICE,WHICH WAS NOT SO ABUSED AS TO REQUIRE REMANUFACTURE. LOCKHEED REPS WILL HAVE BEST INFO REGARDING ANY USED HERCULES WHICH MIGHT BE AVAILABLE.

2. WE FINALLY REACHED GRUMMAN, AND DISCOVERED THAT THEY HAVE GIVEN AGENCY FOR GABON TO PAGE-GULFSTREAM OF
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SAN ANTONIO, TX. GRUMMAN ADVISED THE FOLLOWING:

BEGIN PROPRIETARY INFORMATION: G-II COST APPROX 5.1 MILLION DOLLARS OFF FACTORY FLOOR. INTERIOR AND AVIONICS COULD RAISE PRICE TO APPROX 6.5 MILLION DOLLARS.

G-III PRICE IS ESTIMATED AT ABOUT 6.4 MILLION DOLLARS

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FOR BARE AIRFRAME, SUBJECT TO CHANGE BASED ON FINAL
DESIGN VERIFICATION IN UPCOMING WIND TUNNEL TESTS.
WITHOUT ADJUSTMENT FOR DESIGN CHANGES, PRICE IS EXPECTED
TO ESCALATE TO 7.5 MILLION IN 1980. GRUMMAN HAS ORDERS
FOR 40 AIRCRAFT (INCLUDING FOUR FOREIGN ORDERS) ON
BASIS OF GULFSTREAMER WINTER 76 ISSUE, WITHOUT ANY
ADVERTISING. END PROPRIETARY INFORMATION.
KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: GOVERNMENT PROCUREMENT, AIRCRAFT SALES, COST ESTIMATES
Control Number: n/a
Copy: SINGLE
Sent Date: 10-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE005234
Document Source: CORE
Document Unique ID: 00
Drafter: JKGORDON:JO
Enclosure: DECLASSIFIED PER 8/13/79 MEMO FROM L/EB - FRANK WILLIS
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770009-0829
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770165/aaaacfdt.tel
Line Count: 70
Litigation Code IDs:
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d7e8b6db-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 LIBREVILLE 48, 77 LIBREVILLE 38
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3630420
Secure: OPEN
Status: NATIVE
Subject: CIVAIR - PROSPECTIVE AIRCRAFT PURCHASES
TAGS: EAIR, GB, US
To: LIBREVILLE
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/d7e8b6db-c288-dd11-92da-001cc4696bcc
Review Markings:
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